Crisis Ready Rules



By Melissa Agnes

If you don't **own the crisis**, the crisis
will own you.

If you ask a question, be prepared for answers you don't like. If the question is important, ask it anyway.

Never launch a new product, campaign or communication without assessing the potential risk.

Greater trust instilled with stakeholders gives you the merited **benefit of the doubt** at the onset of a crisis.

You can't outrun the Internet. You have to **outsmart it**.

Always assume there's video.

Emotion always overpowers reason.

When in doubt, focus on (re)building and strengthening relationships.

You never know where you will be when crisis strikes. Ensure multiple remotely accessible copies of your program are safely stored.

A mistake can be forgiven.

The appearance of a cover-up will not be.

A **legal strategy** is vital to dealing with a crisis, but it is **NOT the public face** of your response.

Social media is the gasoline, not the fire. (It can also be the smoke and the rainbow.)

Crisis Ready Rules

By Melissa Agnes



There is **no such thing** as a social media crisis.

The more you think you don't need a **crisis ready program**, the more desperately you DO need one.

Plans give you steps to follow; programs strengthen your culture.

No part of crisis preparedness or crisis management should happen in a **vacuum**.

No matter what happens to the ship, **the captain is always responsible**.

People above process and bottom line. **Always**.

One poor statement (or tweet) can undermine an entire crisis management strategy.

When it comes to in-crisis communication, the press release is dead.

The longer you take to **effectively respond** to a crisis, the more of a **Crisis Response Penalty** (CRP) you will suffer.

Just because an issue goes viral, does not make it a crisis.

A crisis for one organization does not automatically translate into a crisis for another.

Successful crisis management requires effective action and communication to happen simultaneously.



Crisis Ready Rules

Taken from the book *Crisis Ready – Building* an *Invincible Brand in an Uncertain World,* by Melissa Agnes.

For more information visit melissaagnes.com